




















Program Timeline -- April 1, 2002, through December 31, 2003

Task	Pre Program	Q1	Q2	Q3	Q4	Q5	Q6	
Office setup								
Hire staff								
Partner strategy meetings								
Negotiate aggregate pricing								
Develop energy efficiency models								
Develop survey process and forms								
Finalize M&V process								
Establish financing sources								
SCE coordination meetings								
Establish paperwork processes								
Focus groups to test program								
Develop required forms and reports								
Dry run program testing								
Develop marketing materials								
Contractor training and agreements								
Mailings, notices, event planning								
Develop project mgmt process								
Conduct events/meetings								
Survey buildings								
Proposals								
Project implementation								
Computed annual kWh savings	0	5 million kWh	12 million kWh	15 million kWh	18 million kWh	22 million kWh	26 million kWh	

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